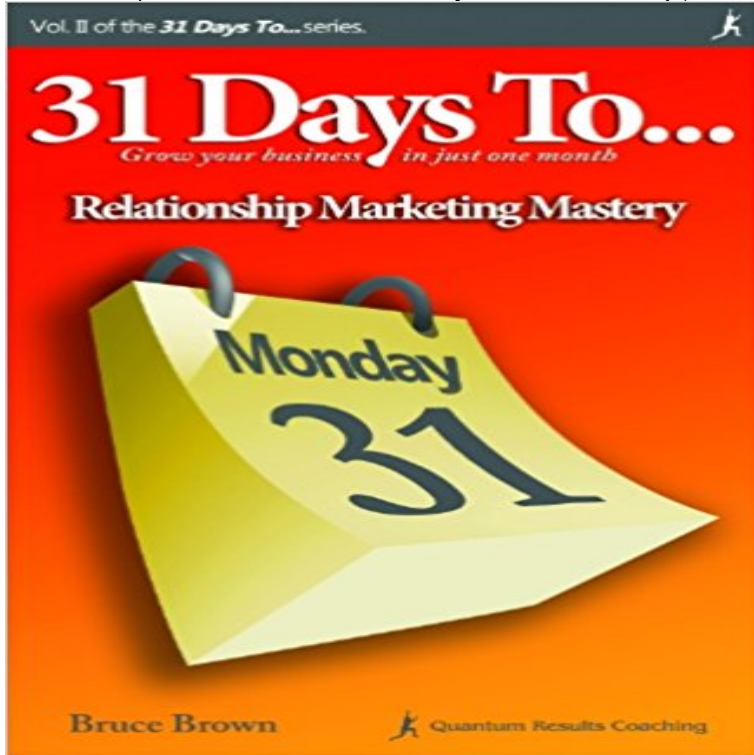


# 31 Days to Relationship Marketing Mastery



This book is for you want to learn how to make positive contributions to the relationships you have with customers and colleagues. With an Internet-driven global economy, just playing by the numbers isn't enough. Customer relationships build loyalty and profitability. This book tells you how. Bottom line, relationships are the key to your business success. Reviews from the paperback edition: Bruce points out that the most important parts of relationship marketing are attitude, buy in, and communication. Maintaining the proper level of all three is crucial to staying informed and keeping others informed as well. Promoting others is great exposure for yourself and often the favor is returned. - David M Merrill,

WilmingtonNetworkingEvents.com, Wilmington, NCI like the personal effort espoused here for people to take charge of their world of work. The commitment to work at the process will ensure success. No one can do personal relationships but yourself. You can become your best endorsement through how you treat people. Honesty, genuine care and letting others know you will put you in the winning position. People want to do business with people they like. - Raymond K. Smith, LMFT, West Hartford Counseling Service, West Hartford, CT

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