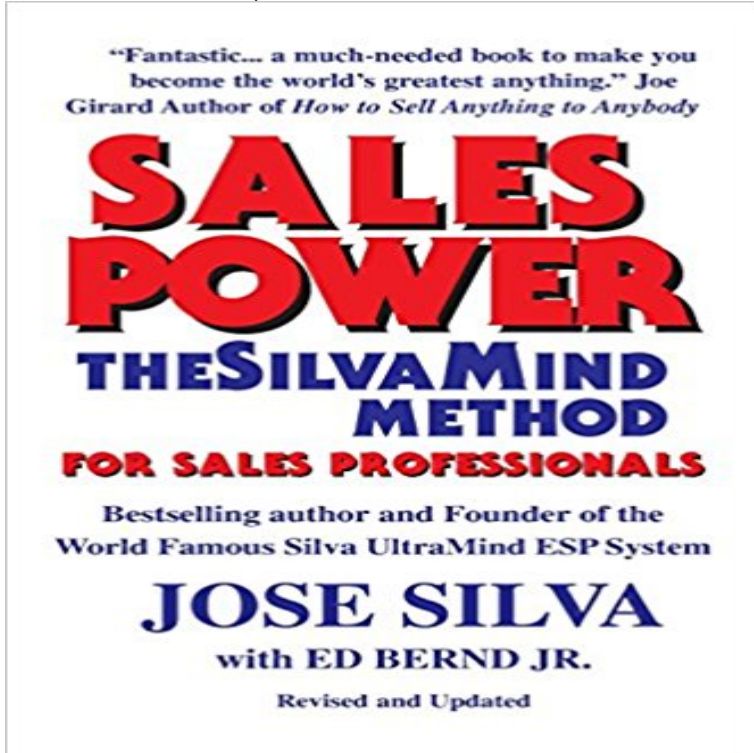


# Sales Power, the SilvaMind Method for Sales Professionals



Increase your sales and income and put more money in your pocket with the SilvaMind Method for Sales Professionals. Learn how to use the Silva techniques in sales. This book includes dozens of case studies in many different lines, along with specific step-by-step instructions so you can do the same. Learn how to use your mind to help you:

- Relax and reduce stress, pressure, anxiety, nervousness, tension
- Overcome call reluctance
- Overcome the fear of rejection, failure, and public speaking
- Determine immediately if your prospect is interested in your product, service or idea
- Prospect more effectively
- Get more appointments
- Establish immediate rapport with your prospect
- Quickly find your prospects needs
- Increase your clients desire for your product or service
- Improve communications skills
- Handle objections smoothly, confidently and easily
- Know when to close, and close more effectively
- Know what approach to use
- Attain and exceed your sales production goals and quotas

You will also learn how to:

- Improve your memory, recall, concentration and comprehension
- Enhance your ability to make decisions and solve problems quickly
- Develop and enhance your intuition, insight and creativity
- Improve your health and strengthen your immune system
- Overcome insomnia, headaches, migraines, burnout and fatigue
- Overcome unwanted habits such as smoking, over-eating, alcohol, drugs, procrastination, etc.
- Achieve whatever you can conceive and believe.

Gain the power of

thinking at Alpha Research has shown that there is more information available at the alpha brain wave level than there is at the beta level: -You have better access to information stored in your memory banks -You also have access to information stored on other peoples memory banks Think about the best sales people you know: -The top sales people know where to look for business - they are better prospectors, and people often seek them out -They make clear, simple, easy-to-understand presentations -They handle objections smoothly, in a way that reassures the customer and even gives them an additional reason to buy -They know when to close, how to ask for the order in such a simple way that customers dont give it a second thought If you want to dramatically increase your sales and income, you can do it. If you want to be recognized as a leader in your profession, this is now within your grasp. If you want to provide all the things youd like for yourself and your loved ones, the choice is up to you. Follow the simple instructions in this book and join millions of people who have used JosÃ© Silvas pioneering mind training system to change their lives for the better.

Sales Power has been a worldwide bestseller for more than 20 years. It has been translated into more than a dozen languages and people around the world have said: Thank you JosÃ© Silva, for showing me how to change my life for the better. Start NOW There is No Other Way except to begin NOW.

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